

# CERVELLO'S COLLABORATE | CREATE | CHANGE DELIVERY

*In 2015, everyone works in IT, and everyone produces and consumes data. These realities require decision makers at all levels of a business to embrace their data, analytics and the technologies that make it possible. It doesn't require that you do it alone.*

Cervello is an organization of problem solvers that can help you derive better insights from what you already know and help you figure out what you need to know for the future. At Cervello, we Collaborate, Create and Change. We'll work with you to gain an understanding of your specific needs and devise custom solutions for your organization. Our focused, results-oriented approach combines the best of technical and functional know-how with the innovation of consultants who aim to be trusted advisers rather than simply system implementers. We're dedicated to fostering an open and honest working environment which blends our agile approach with each company's unique structure. When we devise a solution, it will have real impact and change the way you do business not just for the length of the project, but for the long haul.

## CERVELLO 3C'S DELIVERY METHODOLOGY



## **WE COLLABORATE.**

Collaboration starts with a great project team with functional knowledge, technology depth, cloud and on-premise experience, software tool and industry experience, and, most importantly, people that care about getting results.

Our preferred methodology is Agile as characterized by frequent checkpoints which include users and rapid iterations (2-4 week sprints) to maximize value for your investment.

Whether we are advising you on an analytics roadmap, implementing an analytics solution, or evolving and supporting an existing solution, we work in a highly collaborative, open, and iterative style. Most of our clients remember us well after we deliver, and we value staying connected.

## **WE CREATE.**

Cervello envisions, designs, develops, and implements analytical solutions. We cherish innovation so you can expect concrete ideas to address current issues as well as new opportunities. In the end, you get high quality deliverables and a positive experience. The results will help your company, team, and career.

## **WE CHANGE.**

We are driven by a sense of urgency about milestones and your results. Although IT best practices may frown upon changing scope and mid-course corrections, we believe these are requirements for analytical solutions. As realists, we recognize that internal and external developments as well as user assimilation will always drive change. Therefore, we welcome and actively manage changes in Cervello Collaborate | Create | Change.

We have also recognized that users need tools, knowledge, tool evolution, and data to succeed. Our managed services are structure to provide these user-centric services.

If you began reading looking for a detailed description of a system development life cycle methodology (SDLC), we apologize. The reality is many of you, especially larger enterprises, already have a methodology/program office that govern projects. We respect that and try to blend our agile principles into your methodology requirements wherever possible.

If you are expecting a team waiting around for your direction, DON'T HIRE CERVELLO. Because Cervello has a different approach. We work in a collaborative fashion with our business and technology stakeholders in a fast-paced, agile project structure. We are focused on delivering meaningful results to you which, in many cases, get, our client sponsors promoted. If we feel you are heading down the wrong path, WE WILL TELL YOU! We make frequent use of visual tools (i.e. roadmaps, mock-ups, screen sharing, wireframes and functional prototypes) and use many tools to facilitate collaboration across virtual teams.

In the end, you will remember Cervello for the results we get, our great people, and the overall positive experience in working with us. We achieve all of this through our Collaborate, Create and Change delivery model.